

# 2022-23 Florida Statewide Demand Occupations List

## Post Secondary Adult Vocational Certificate or College Credit Certificate/Associate Degree

Sorted by Occupational Title

Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) or 4 (College Credit Certificate/Associate Degree)
- 2 500 annual openings and average growth rate of 1.6% or 1,200 annual openings with any positive growth
- 3 Mean Wage of \$16.14/hour and Entry Wage of \$13.18/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$25.28/hour and Entry Wage of \$16.14/hour

SOC Code†	HSHW††	Occupational Title†	Annual		2020 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	STEM Occupation?	New to List?
			% Growth	Openings	Mean	Entry				
493011	HSHW	Aircraft Mechanics and Service Technicians	2.86	1,509	32.76	19.73	3	Yes	No	
274011		Audio and Video Technicians	3.63	932	24.00	14.18	4	No	No	
433031		Bookkeeping, Accounting, and Auditing Clerks	0.52	11,538	20.36	13.81	4	Yes	No	
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.63	1,356	24.01	16.64	3	Yes	No	
131020	HSHW	Buyers and Purchasing Agents	0.33	2,324	31.36	18.98	4	Yes	No	Yes
535021		Captains, Mates, and Pilots of Water Vessels	1.96	532	39.00	14.77	3	Yes	No	
435011		Cargo and Freight Agents	1.63	826	21.40	14.08	3	Yes	No	Yes
472031		Carpenters	1.29	6,614	20.22	14.57	3	No	No	
472051		Cement Masons and Concrete Finishers	1.06	1,579	19.14	14.26	3	No	No	
351011		Chefs and Head Cooks	2.90	1,880	26.59	15.31	3	No	No	
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.34	2,054	31.58	20.20	3	Yes	No	
292010		Clinical Laboratory Technologists and Technicians	1.67	1,607	25.47	15.07	4	Yes	No	
532012	HSHW	Commercial Pilots	2.00	538	60.80	24.50	3	Yes	No	
131141	HSHW	Compensation, Benefits, and Job Analysis Specialists	1.94	688	27.61	18.52	4	Yes	No	
131041	HSHW	Compliance Officers	1.48	2,245	33.00	17.49	3	Yes	No	
151231	HSHW	Computer Network Support Specialists	1.66	834	31.77	18.35	3	Yes	Yes	Yes
151299	HSHW	Computer Occupations, All Other	1.64	1,186	38.03	19.27	3	Yes	Yes	
151211	HSHW	Computer Systems Analysts	2.13	2,676	42.29	25.33	4	Yes	Yes	
151232		Computer User Support Specialists	2.13	4,313	24.89	15.43	3	Yes	Yes	
474011	HSHW	Construction and Building Inspectors	1.25	1,208	29.39	18.84	3	Yes	No	Yes
119021	HSHW	Construction Managers	2.10	3,342	50.70	28.86	4	No	No	
131051	HSHW	Cost Estimators	1.10	1,318	31.39	19.39	4	No	No	
151245	HSHW	Database Administrators and Architects	2.38	725	46.29	26.88	4	Yes	Yes	
319091		Dental Assistants	1.51	2,649	19.80	15.22	3	Yes	No	
173023	HSHW	Electrical and Electronic Engineering Technologists and Technicians	1.78	731	28.99	17.65	4	Yes	Yes	Yes
472111		Electricians	1.91	5,609	22.06	15.51	3	No	No	

Source: Florida Department of Economic Opportunity, Bureau of Workforce Statistics and Economic Research (WSER)

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132098	HSHW	Financial and Investment Analysts, Financial Risk Specialists, and Financial Specialists, All Other	1.86	2,229	36.70	20.72	3	Yes	No	Yes
332011		Firefighters	1.13	1,618	25.35	15.95	3	No	No	
471011	HSHW	First-Line Supervisors of Construction Trades and Extraction Workers	1.60	5,670	30.37	19.97	4	No	No	
371012		First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	2.37	1,754	23.97	15.45	3	No	No	
491011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	1.62	3,138	30.83	19.59	3	No	No	
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	0.40	2,343	40.97	22.70	4	No	No	
431011	HSHW	First-Line Supervisors of Office and Administrative Support Workers	0.84	11,717	28.26	17.81	4	Yes	No	
391098		First-Line Supervisors of Personal Service and Entertainment and Recreation Workers, Except Gambling	2.62	1,992	22.64	14.38	3	No	No	
511011	HSHW	First-Line Supervisors of Production and Operating Workers	1.42	2,722	29.36	18.69	3	Yes	No	
411011		First-Line Supervisors of Retail Sales Workers	0.88	10,637	22.76	14.22	3	No	No	
531047	HSHW	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling S	1.75	2,868	27.03	16.93	3	Yes	No	Yes
119051	HSHW	Food Service Managers	1.81	3,364	28.03	17.18	4	No	No	
111021	HSHW	General and Operations Managers	1.92	14,755	51.80	23.11	4	Yes	No	
271024		Graphic Designers	1.43	1,759	24.81	15.68	4	Yes	No	
499021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.48	3,701	21.85	15.26	3	No	No	
533032		Heavy and Tractor-Trailer Truck Drivers	1.34	12,116	20.74	13.91	3	No	No	
499041		Industrial Machinery Mechanics	2.37	1,585	24.71	16.39	3	Yes	No	
537051		Industrial Truck and Tractor Operators	1.22	3,260	18.48	13.27	3	Yes	No	
151212	HSHW	Information Security Analysts	4.93	883	45.77	27.75	3	Yes	Yes	
413021		Insurance Sales Agents	1.49	5,427	29.6	15.06	3	Yes	No	
292061		Licensed Practical and Licensed Vocational Nurses	1.72	4,214	22.45	18.33	3	Yes	No	
132072	HSHW	Loan Officers	0.85	1,394	36.61	17.13	4	Yes	No	
119081	HSHW	Lodging Managers	1.97	543	31.72	17.69	4	No	No	Yes
514041		Machinists	1.71	1,100	20.93	14.51	3	Yes	No	Yes
319092		Medical Assistants	3.14	8,736	16.74	13.51	3	Yes	No	
292098		Medical Dosimetrists, Medical Records Specialists, and Health Technologists and Technicians, All Othe	1.70	2,227	21.04	14.20	3	Yes	No	
131121		Meeting, Convention, and Event Planners	2.56	1,018	24.20	14.10	4	No	No	

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151244	HSHW	Network and Computer Systems Administrators	1.76	1,513	39.71	25.41	4	Yes	Yes	
472073		Operating Engineers and Other Construction Equipment Operators	1.32	2,593	20.44	14.77	3	No	No	
472141		Painters, Construction and Maintenance	1.40	3,131	18.12	13.79	3	No	No	
232011		Paralegals and Legal Assistants	1.95	3,937	25.10	16.95	3	Yes	No	
372021		Pest Control Workers	1.90	1,535	18.85	13.32	3	No	No	Yes
319097		Phlebotomists	2.86	1,116	16.68	13.36	3	Yes	No	
312021	HSHW	Physical Therapist Assistants	3.82	1,121	30.28	21.23	4	Yes	No	
472152		Plumbers, Pipefitters, and Steamfitters	1.49	3,412	21.92	15.59	3	No	No	
333051	HSHW	Police and Sheriff/Es Patrol Officers	1.10	3,295	30.13	20.83	3	No	No	
251199		Postsecondary Teachers, All Other	1.12	1,956	26.86	13.69	4	No	No	
131198	HSHW	Project Management Specialists and Business Operations Specialists, All Other	1.88	10,076	35.31	18.03	4	Yes	No	
119141	HSHW	Property, Real Estate, and Community Association Managers	1.34	3,134	29.99	17.14	4	No	No	
292034	HSHW	Radiologic Technologists and Technicians	1.71	1,023	27.69	19.63	3	Yes	No	
419021		Real Estate Brokers	1.65	754	32.12	14.88	3	No	No	
291141	HSHW	Registered Nurses	1.54	12,883	33.42	25.51	4	Yes	No	
291126	HSHW	Respiratory Therapists	2.92	685	28.91	24.43	4	Yes	No	
414012		Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1.19	9,272	31.64	14.78	3	Yes	No	
414011	HSHW	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1.49	2,439	44.18	18.61	3	Yes	Yes	
492098		Security and Fire Alarm Systems Installers	1.99	785	21.74	15.08	3	No	No	
292055		Surgical Technologists	1.70	782	22.46	16.39	3	Yes	No	
492022	HSHW	Telecommunications Equipment Installers and Repairers, Except Line Installers	1.04	2,280	27.56	18.44	3	No	No	
472044		Tile and Stone Setters	2.53	771	18.88	14.33	3	No	No	
151257	HSHW	Web Developers and Digital Interface Designers	2.35	803	32.55	18.24	3	Yes	Yes	
514121		Welders, Cutters, Solderers, and Brazers	1.68	1,746	21.04	15.19	3	Yes	No	

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.